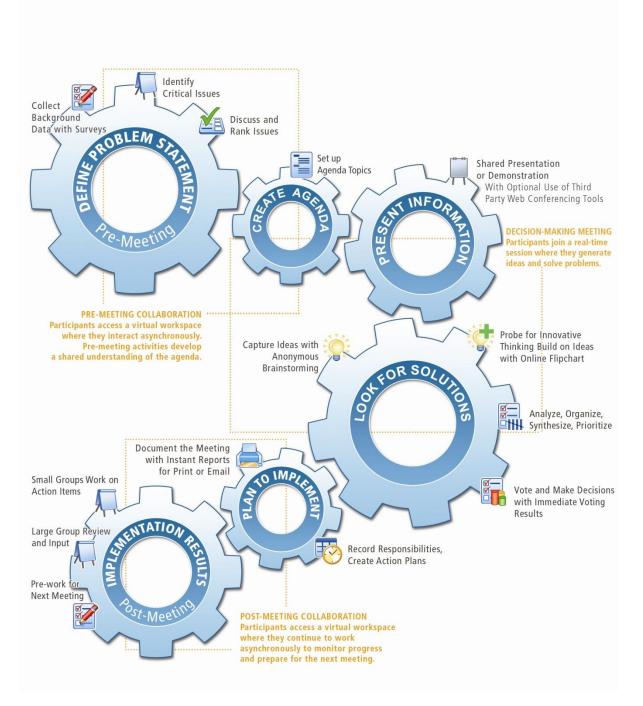


WEB SOFTWARE FOR HIGH PERFORMANCE MEETINGS



Capabilities Overview

FacilitatePro Capabilities Overview

FacilitatePro: Collaboration Software for High Performance Meetings

Organizations must be able to innovate, think globally and work across boundaries in order to thrive and grow in today's economy. These same qualities are essential when people meet to solve problems. Unproductive meetings are simply bad for business. Ineffective meetings drain your organization's economic and creative resources.

It's time for high performance meetings. FacilitatePro web meeting software helps break through the barriers to effective idea generation and problem solving with the tools and techniques to support innovative thinking and decision making, in real time or across time zones.

An effective meeting process starts well before the meeting begins and continues well after it ends. FacilitatePro supports pre- and post meeting activities by providing an online meeting space where surveys and structured discussion topics get participants involved early in the process.

Once the meeting starts, FacilitatePro moves a group successfully from idea generation to decision making by enabling objective and open participation. Tools for focused brainstorming, idea building and prioritizing get difficult issues on the table and help shift negative group dynamics towards objective problem solving and consensus. Action planning documents outcomes and sets the stage for implementation.

FacilitatePro takes web and audio conferences to new levels of effectiveness by enabling focused and fast-paced two way exchange of ideas. When it's time for the group to build solutions and make decisions, FacilitatePro is easily accessed from a web presentation, chat window or shared desktop via a simple hyperlink, taking the group directly into a structured vote or discussion topic.

Why FacilitatePro

FacilitatePro helps create a group environment that supports innovative thinking by enabling:

- > High volume idea generation from which a few worthwhile solutions emerge
- The ability to engage individuals, with many diverse perspectives, cultures, experiences and areas of expertise
- > Clear definition of the problem at hand
- > A safe setting where people have permission to explore, test out, build up and nurture ideas
- > A means to compare, prioritize, and evaluate ideas to build up to a consensual decision
- > A means to synthesize and organize ideas into action plans

Specifically, FacilitatePro improves meeting outcomes in the following ways:

> Encourages Innovative Thinking

Anonymous parallel brainstorming produces a higher number of ideas with more novelty than traditional brainstorming, resulting in productive "out-of-the-box" thinking. Participants control their own brainstorming process, first by contributing their own ideas and then considering the ideas of others. This often generates another round of creative thinking.

> Promotes objectivity

FacilitatePro encourages rational and even-handed decisions. Online anonymous parallel brainstorming and multi-criteria voting ensure that all perspectives are considered and that political or cultural barriers are diffused. The result is a broad range of documented ideas around a focused set of issues, fully documented for action.

> Removes meeting logjams

FacilitatePro boosts productivity in two ways. First, capturing ideas and evaluation online lets the facilitator monitor progress and make immediate information available to participants. Second, the anonymity option helps the group to move through a process without becoming stalled by difficult debates and entrenched positions.

Augments Web or Audio Conferencing for a High Performance Meeting

Web conferencing enables virtual meetings to take place anywhere. But without tools and techniques that maintain good meeting discipline, a virtual meeting can still be unproductive. FacilitatePro provides an online meeting space for both real-time and cross-time collaboration and augments web and audio conferences by enabling highly productive idea exchange and group decision making.

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FacilitatePro has enabled us to accelerate the change process through collaborative brainstorming regardless of physical location. We've reduced by 20-25% the amount of executive time this would normally require.

FacilitatePro Product Highlights

FacilitatePro is an electronic conference center with group decision-making tools. Any number of groups meets simultaneously in this virtual conferencing space. FacilitatePro provides the same benefits in an in-house meeting or in a virtual meeting over the Internet. You decide whether the data gathering is real-time or across time zones.

> An intuitive and Engaging Experience

FacilitatePro uses the familiar concept of agendas, notepads and flip-charts. The agenda introduces individual topics for group discussion; participants enter ideas in a text box on the screen and "post" them to an electronic flip-chart for the group to work with. This simple design means that participants require no training and are immediately comfortable with the software.

Choose the Facilitator Interface That's Right for You

New facilitators start with Facilitate*Express*, a simple interface designed so that setting up an agenda and moving participants through idea generation, prioritization and reporting takes just a few minutes of training. When ready, meeting facilitators can add a wide array of viewing, editing, voting, surveying and customization features simply by selecting a more advanced interface. This allows enterprises to effectively roll out the FacilitatePro tool suite to a wide range of project managers, team leaders, internal consultants or faculty members.

Easy to Customize

FacilitatePro is readily customized with the look and feel that you want. Select from a variety of agenda and voting templates that support graphics, videos, files attachments and links. Or create your own, including your own logos and color schemes.

> Performs Reliably and Securely

FacilitatePro has unsurpassed reliability and performance over the Internet or within a meeting room, with a record of 100% server uptime and split second response time. FacilitatePro offers the latest security options including: password protections; SSL encryption; and, automatic data file backups. It is firewall compatible.

Scalable From Small to Very Large Meetings

FacilitatePro makes idea generation and evaluation possible on a large scale, enabling groups of 250 or more to have highly productive meetings and document a broad range of ideas around a focused set of problem statements.

> Innovatively Priced to Deliver Maximum Value

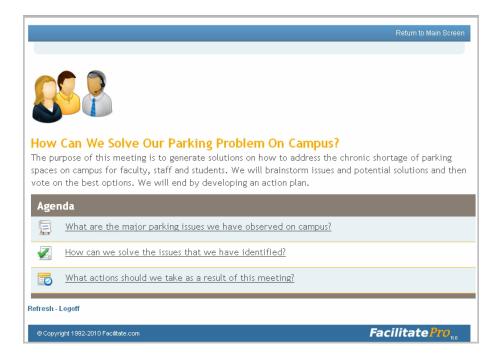
FacilitatePro is licensed for an unlimited number of concurrent meetings and users. This allows you maximum flexibility to run multiple sessions for any size group. Secure user group partitions allow groups and facilitators to work completely independently all within a single electronic conference center.

FacilitatePro is a lot more flexible, more robust, and delivers more value for money than the other products we looked at.

FacilitatePro Features and Capabilities

Creating an Agenda

- Set up the meeting structure as a series of brainstorm, voting or action planning topic links
- Select from a variety of agenda templates or customize your own with logos, images document attachments or web links



Brainstorming

- > Collect ideas from an unlimited number of participants simultaneously
- > Contribute ideas via an "electronic note pad" and post to an "electronic flip chart"
- > Select user-initiated refresh or auto-refresh to see new ideas come in
- > Choose whether contributions are anonymous or attributed

Building and Expanding

- > Build upon any idea with comments, attachments, web links or email addresses
- > Expand brainstorming by sharing documents and images

The agenda provides the structure and focus for the meeting.

1

Return to Main Scre	een
What are the major parking issues we have observed on campus?	
Parking was identified as the #1 issue in the 2010 campus-wide survey. (To link to full survey results: <u>click here</u> .) Let's start by brainstorming the issues that we have observed and heard directly from others, thinking about why they occur.	:
Add an Idea	
One parking issue is	
The campus is not bike friendly	
Additional Detail:	
Not enough bike racks, poorly marked bike paths	*
Add ty Idea Refresh List Finished Print	
Electronic Flip Chart This session is anonymous. The following 17 items have been contributed to this Topic:	
2 Gampus buses are old and smelly Students don't want to use them	

Organizing and Categorizing

- Organize brainstormed list into categories to stimulate ideas or capture emerging themes
- > Allow group to categorize during idea generation or categorize behind the scenes
- > Choose whether to categorize by menu selection or using drag-and-drop



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Anonymous brainstorming and idea building helps ensure that all voices are heard and all ideas are carefully considered.

Voting and Prioritizing

- > Turn a brainstormed list of items into a voting ballot in a matter of seconds
- Votes are presented as traditional ballots or in drag-and-drop format
- Choose from a list of standard voting templates including: checkbox, rating, ranking and level of agreement options; allocation of points; and, multi-criteria voting scales
- Create custom prioritization and decision-making schemes with up to six criteria at a time using numerical or text entry, pop-up menus and radio buttons
- Reissue ballots quickly and easily for multiple rounds of voting and building towards consensus

Ηον	w can we solve the issues that we have identified?	
ider	s brainstorm as many ideas as we can about how to address the parking prob itified. After the brainstorm we will prioritize those solutions that we think ew the results.	
	Save and Submit Cancel	
	INSTRUCTIONS:	
	Rate the impact of each of these possible solutions.	
		ІМРАСТ
1	Charge more for parking	Select a Respo <mark>nse</mark>
	Use the market economy - people will self-select out if it costs too much.	Select a Response R) High Y) Medium
	Comments:	G) Low
	1. Is this fair for poor students and junior faculty?	
2	Put in more lighting Ensure that all facilities are well lit. Motion detectors will help keep the	Select a Response

Viewing Voting Results

- View voting results immediately, whether for a complex survey or a prioritized list of ideas
- Instantly view a summary table showing overall scores, weighted averages, standard deviation and other summary data
- > Visually assess the level of consensus with voting distribution graphs for each item

3

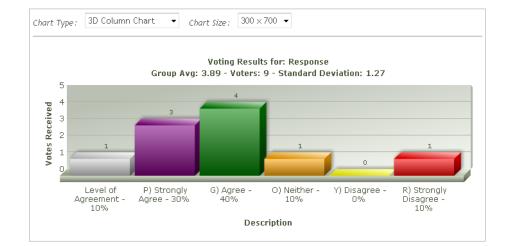
Anonymous voting helps shift negative group dynamics towards problem solving and consensus.

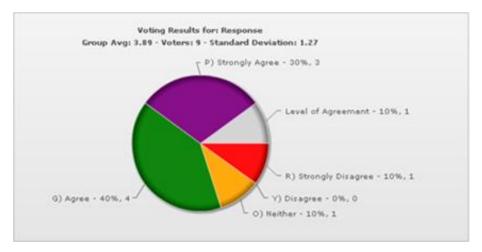
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Decision making is greatly simplified when everyone ranks or prioritizes ideas and you instantly display the collective results.

Voting Resu

Votir	ng Re	sults					
				IMPACT		Voters	Graph
9	2	Put in more lighting			2.4	16	[]
9	1	Charge more for parking			2.1	16	F 1
.	13	week	PACT scription	Votes Received Value			
.	4	Provide incentives for c sel and NOT commuting alor R) I	ect a Respons	3	_		(10)
9 -	5	Make the campus bus ser () priority	Low	2 (2) 1 Group Avg: 2.38 - Vote		Standard De	viation: 0.89
9	9	Tuesday bike to work days			1.9	16	1
9	10	Bike friendly campus			1.9	16	F 1
9	6	Give staff and faculty free b train passses	bus and		1.9	15	a





Action Planning

- > Use action planning mode to record responsibility, start and end dates and status information for each item
- > Items are displayed graphically in a time chart
- > Use action planning mode to help move a group all the way through to action items and to provide on online summary of a team's activities
- > Export action plans in an ASCII text tab-delimited format for use by other project planning tools

	n Idea			
Actio	on Item:			
6 J. 194	ional Detail:			
Addit	ional Detail:			
Who:				
	Date: 2 - / 10 - /	2010 -		
	Date: 2 - / 10 - /			
State		 ✓ % Complete: 0 		
Juur	IS. Of Schedule	• % Comprete. •		
0 at at	My Idea Refresh List	Finished Print		
Add	wyluea Refresh List	Fillistieu Fillit		
Add	Wy loea Reliesh List	Fillistied Fillit		
			ems have been contributed to this Topic:	
			ems have been contributed to this Topic: Mar 31, 2010	
		ession is anonymous. The following 4 it		
Electro	Print off our recommendations	ession is anonymous. The following 4 it		
Electro	Print off our recommendations and prepare a cover	ession is anonymous. The following 4 it		
Electro	Print off our recommendations and prepare a cover letter.	ession is anonymous. The following 4 it		
Electro	Print off our recommendations and prepare a cover	ession is anonymous. The following 4 it		
Electro	Print off our recommendations and prepare a cover letter. Who: Sally Smith	ession is anonymous. The following 4 it		
Electro	Print off our recommendations and prepare a cover letter. Who: Sally Smith 0% Completed	ession is anonymous. The following 4 it		
Electro	Print off our recommendations and prepare a cover letter. Who: Sally Smith 0% Completed 03/01/10 to 03/04/10	ession is anonymous. The following 4 if		
Electro	Print off our recommendations and prepare a cover letter. Who: Sally Smith 0% Completed 03/01/10 to 03/04/10 Take recommendations to the Executive	ession is anonymous. The following 4 if		
Electro	Print off our recommendations and prepare a cover letter. Who: Sally Smith 0% Completed 03/01/10 to 03/04/10 Take recommendations to the Executive Committee.	ession is anonymous. The following 4 if		
Electro	Print off our recommendations and prepare a cover letter. Who: Sally Smith 0% Completed 03/01/10 to 03/04/10 Take recommendations to the Executive Committee. Who: John Jones	ession is anonymous. The following 4 if		
Electro	Print off our recommendations and prepare a cover letter. Who: Sally Smith 0% Completed 03/01/10 to 03/04/10 Take recommendations to the Executive Committee.	ession is anonymous. The following 4 if		

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Action plans allow you to document decisions and track progress towards their implementation.

Surveys

- > Set up complex surveys for distribution over the Internet/Intranet
- > Monitor results online immediately
- Summarize results by up to three levels of organization while maintaining individual respondents' anonymity
- Print from an extensive list of instant reports or export survey results as ASCII text tab-delimited data for use by spreadsheet or statistical packages

The Future of Distributed	Meetings		
Collaboration Survey	r		
Save and Submit Cancel Settin	ngs Voting		
INSTRUCTIONS This survey is expected to take 10-15 minutes. Please plan to c can be sure to receive your responses. Click on the Save and S			
	SELECT A RESPONSE		
General Information For purposes of this survey, think about your work group, the meetin collaborate with. If you are a consultant or facilitator, think about a			
What type of organization do you work for?	Private firm		
What is the size of your work group?	51 - 100 people		
How dispersed are the people in the group(s) that you work with most?	Multiple locations in several countries		
What is your role?	Select a Response		
Distributed Meetings and Technology Distributed meetings are defined as groups of 2 or more people in diffi technology to interact with one and other in real-time.	Select a Response Executive Division/Department Manager Supervisor/Project Manager/Team Lead		
1. What kinds of collaboration technologies do you use? Select all those that apply.	IT Professional Academic/Researcher Internal Facilitator External Facilitator/Consultant		
Audio conferencing			
VoIP telephone and voice over IP	Collaborative Technology Supplier Other		
Video conferencing - room-based			
Video conferencing - desktop (ISDN and/or IP)			
Data/Web conferencing - shared presentations, distance demos, etc.			
Meeting software – scheduling, agenda building, document editing, whiteboard			
Course de cision avecant avectores (CDCC) - tracinate entire			
Group decision support systems (GDSS) – brainstorming, voting, action plans			

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Data gathering before and after a meeting makes the actual meeting much more productive. Surveys also help you keep on top of trends and issues.

Meeting Documentation and Reports

- Instantly print complete conference reports for a paper or electronic record of the meeting from wherever you are
- > Import meeting results easily into MS Word
- Tabulated and graphed reports of voting results are standard features of FacilitatePro
- Use ASCII text reports to print and export detailed survey results to spreadsheet, document or database formats

How can we solve our parking problem on campus?

The purpose of this meeting is to generate solutions on how to address the chronic shortage of parking spaces on campus for faculty, staff and students.

Conference Agenda

- 1. What are the major parking issues that you have observed on campus? Total Items: 21
- 2. How can we solve the parking problems we have identified?

Total Items: 13

3. What actions should we take as a result of this meeting?

Total Items: 4

What are the major parking issues that you have observed on campus?

Facilities & Traffic Flow

- Parking lots are too far away from most facilities Walking in summer time is good for us, but in winter it is slippery and dangerous.
- 4. People are taking up two spaces Because the spaces are too small for the average sized car
- 7. Too many small parking spaces my Humvee takes up three slots
- 10. The elevator in the North Campus parking structure is broken
- 11. The left hand turn into campus of Campus Drive causes long back up Buses in particular get delayed as this is their only route onto campus. Car drivers can go to another gate.
- 14. Adding two stories to the South Campus parking structure was put on hold. Waiting for an earthquake retrofit report before new construction can go ahead. This has been in the unrule for a course of the start of the delayed.

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Participants walk away with a full conference report. None of the meeting is left on the table.

Additional Information

Online Help for Facilitators

- > Online help icons from every facilitator screen link directly to the relevant section of the Facilitator's Guide.
- > Online video tutorials guide new facilitators through each step of building the agenda, managing participant access and running the meeting.

Web Interface Options

FacilitatePro lets you choose how you want participants to join an ongoing conference or survey. For example:

- > A welcome screen with a single button that takes participants to the current topic.
- > A list of topics or conferences when multiple discussions are in progress.
- > A simple web link from a web site or portal directly into a FacilitatePro brainstorming topic or survey.
- > Notification via an email note with a direct link to the survey or meeting agenda.

Security

- FacilitatePro is licensed for an unlimited number of participants and facilitators, meetings and surveys. Access to concurrent activities is managed and secured by user groups (secure data partitions) and individual user ids.
- Individual and shared user ids and passwords limit access to meeting and surveys as defined by the facilitators. Several levels of security are available.
- > Options for SSL encryption with 3rd party encryption certificates.
- > Automatic and manual data file backup options.
- > Firewall compatible.

System Requirements

- > Participants need only a standard web browser. No plug-ins or client-side downloads. Just click and go!
- FacilitatePro is a standalone web server application. (No third party web server software, such as MS IIS, required.)
- Minimum server requirements include: PC running Windows 2008 / 2012 / 7 / 8 / 10;
 3 GB of free disk space; 256 MB of RAM; 1 GHz processor.

Your firm is a shining example of what exceptional customer service and solid software programming really look like.